#### WHO IS YOUR CUSTOMER?









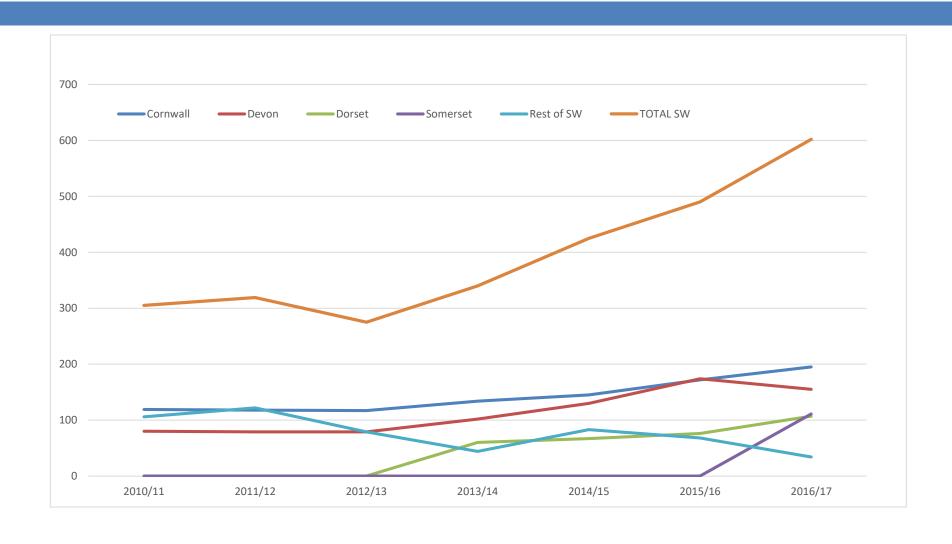
#### Tourism Awards - The Customer





- Businesses that aspire to being 'the best'
- Want recognition
- And Feedback

### Tourism Awards – entries



## West Country Tourism Conference - The Customer





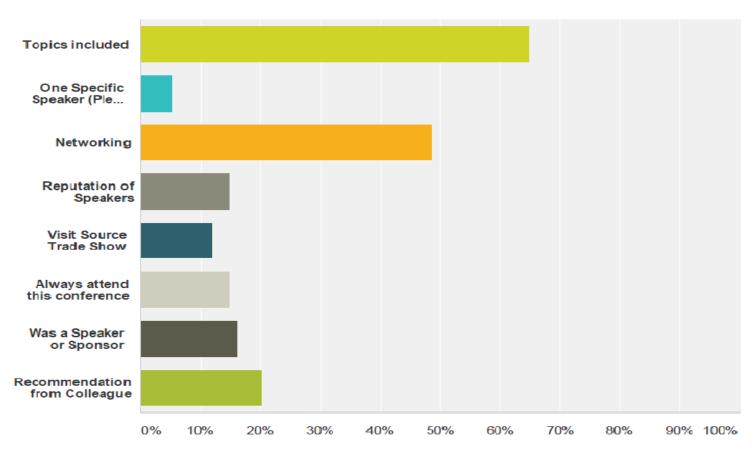
- Businesses that want to keep in touch with the latest
- ☐ To be inspired
- And informed

# West Country Tourism Conference – What delegates say



#### Please tell us why you attended the Conference? (tick all that apply)

Answered: 74 Skipped: 0

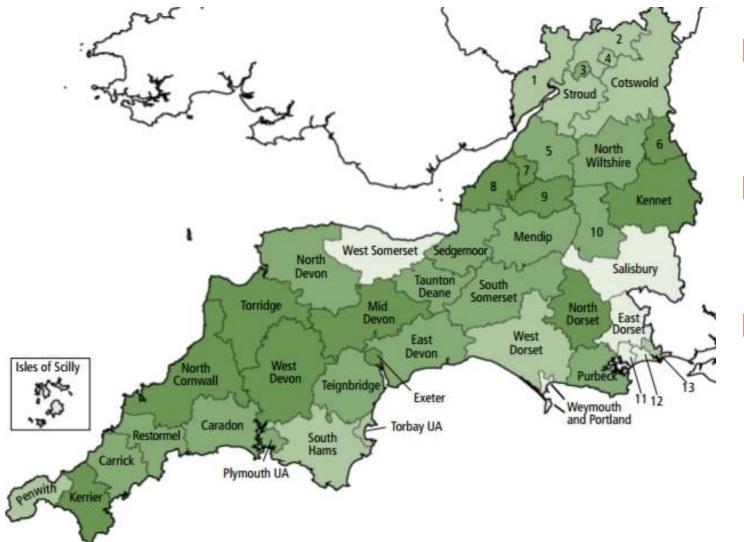


#### Tourism Management Institute



The professional organisation for anyone working in tourism destination management.

## 20 Years Ago



- 55 local authorities
- Most had tourism officer
- Most members of TMI

#### Now



- □ Fewer LAs
- □ DMOs + ATPs
- Reflectdestinations better
- Many members of TMI

## Or if you prefer ...



## In parallel



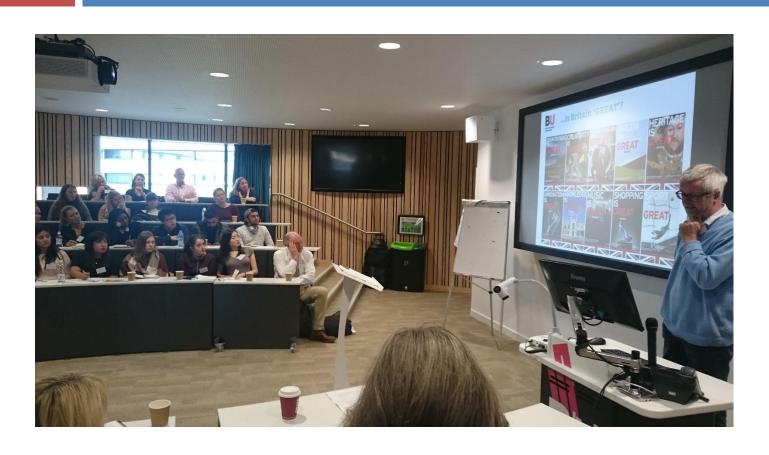
- Industry led
- Educational sector
- Partnerships

## Today's TMI Customer

Destination Management is now EVERYBODY'S BUSINESS



## Student / Practitioner TMI Forum



- □Students want jobs
- Employers –want experience
- □Catch 22
- □Volunteering key

#### TMI Now



- Growing in membership & diversity
- >Student reps
- Growth in affiliated courses
- Work experience / Volunteering initiative
- > www.tmi.org.uk

#### Visit Devon CIC



- Formed April 16
- ► Industry Board
- > www.visitdevon.co.uk just relaunched
- Ambitions for Promotion, Research & Info, Support, Quality, a Voice

#### **Board Members**



Rhys Roberts (Chair)	Best Western Tiverton Hotel
Robin Barker	Services for Tourism
<b>Alasdair Cameron</b>	Formerly of Exeter Cathedral
Kate Doodson	Cosmic
Tim Hassell	Ilsington & Thurlestone Hotel
Liz Hore	Victoria Inn
<b>Andrew Leadbetter</b>	Devon County Council
Rick Turner	The Big Sheep
Simon Fishwick	DATA & Company Secretary
Sally Everton	Sally Everton Associates
Tanya Bellingham	Plymouth University
Alex Graeme	Devon Unique Tours
Josh McCarty	National Marine Aquarium

... All TMI members or Prospects

## THANK YOU